



Partner Testimonials

Partnership likely means different things to different people. But for over 30 years, to the many satisfied customers of IRD Glass, it always means responsiveness, problem solving and dependability.



“When I’m in the development phase of a project, the responsiveness of IRD Glass is a huge positive for me,” explained one manufacturing engineer. “We work closely with their engineers from product start-up through production, and any time we need something done, IRD Glass is able to turn things around quickly.”



Another engineer agreed, citing his own experience with a recent project. “In a recent design, IRD Glass was doing a flex designed filter glass component for us,” he explained. “We worked with IRD Glass to redesign the component, changing the shape, adding some chrome mesh and even multiple layers of coating to make the product just the way we needed it to be. When there was a problem in the design,” he added, “we could fix it and get things right the first time for production.”



For one purchasing agent, IRD Glass’ commitment to customer intimate solutions translates into dependability, whether that means quick turnaround in quoting, pricing or delivery. “I feel like when I need something,” she explained, “I can call IRD Glass and get it back to me quickly. They’re great to work with—very easy to work with. Of all our suppliers,” she added, “they provide me with probably the best communication.”



“We have a great relationship with them,” quoted another buyer. “When I call, the people at IRD Glass listen. I can get things turned around very quickly and efficiently. Whatever I need, whenever I need it,” she finished, “IRD Glass does their best to keep me satisfied.”



Satisfied customers agree; it’s IRD Glass’ commitment to listening and working together in partnership that sets the Minnesota-based manufacturer of precision glass components ahead of the competition.

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